



AUTHORIZED INFORMATION TECHNOLOGY SCHEDULE PRICELIST GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT, SOFTWARE AND SERVICES

SPECIAL ITEM NUMBER 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES

FPDS Code D302	IT Systems Development Services
FPDS Code D306	IT Systems Analysis Services
FPDS Code D307	Automated Information Systems Design and Integration Services
FPDS Code D308	Programming Services
FPDS Code D311	IT Data Conversion Services
FPDS Code D316	IT Network Management Services
FPDS Code D317	Creation/Retrieval of IT Related Automated News Services, Data Services, or
	Other Information Services (All other information services belong under Schedule 76)
FPDS Code D399	Other Information Technology Services, Not Elsewhere Classified

Note 1: All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

Note 2: Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is <u>not</u> to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

Note 3: This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

PINNAKLE TECHNOLOGIES, INC.

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Contract Number: GS-35F-0383Y

Period Covered by Contract: May 7, 2017 through May 6, 2022

General Services Administration Federal Acquisition Service

Pricelist current through Modification #PS-0013, dated June 27, 2018.

Products and ordering information in this Authorized Information Technology Schedule Pricelist are also available on the GSA Advantage! System (http://www.gsaadvantage.gov).

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INFORMATION FOR ORDERING ACTIVITIES APPLICABLE TO ALL SPECIAL ITEM NUMBERS

1a. AUTHORIZED SPECIAL ITEM NUMBER (SIN):

SIN DESCRIPTION

132-51 Information Technology Professional Services

- 1b. Lowest Priced Model Number and Price for each SIN: See Price List
- 1c. SERVICES OFFERED: See Price List
- 2. MAXIMUM ORDER PER SIN:

 SIN
 MAXIMUM ORDER

 132-51
 \$500,000 per SIN/Order

This maximum order threshold is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: (1) Offer a new lower price, (2) Offer the lowest price available under the contract, or (3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order threshold.

- 3. MINIMUM ORDER LIMITATION: \$100
- **4. GEOGRAPHIC COVERAGE (DELIVERY AREA):** The geographic scope of this contract is the 48 contiguous states.
- 5. POINT OF PRODUCTION: United States
- BASIC DISCOUNT: Prices listed are net, discounts have been deducted and the industrial funding fee has been added
- 7. QUANTITY DISCOUNT: None
- 8. PROMPT PAYMENT TERMS: Net 30
- 9a. GOVERNMENT PURCHASE CARDS ARE ACCEPTED UP TO THE MICRO-PURCHASE THRESHOLD.
- 9b. GOVERNMENT PURCHASE CARDS ARE ACCEPTED ABOVE THE MICRO-PURCHASE THRESHOLD.
- 10. FOREIGN ITEMS: None
- 11a. TIME OF DELIVERY: 30 Days
- 11b. EXPEDITED DELIVERY: Contact Contractor
- 11c. OVERNIGHT AND 2-DAY DELIVERY: Contact Contractor
- 11d. URGENT REQUIREMENTS: Contact Contractor
- 12. F.O.B. POINT: FOB Destination
- 13a. ORDERING ADDRESS: 75 Executive Drive

STE 353

Aurora, IL 60504-8121

- 13b. ORDERING PROCEDURES: For supplies and service the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA may be found at the GSA/FSS Schedule homepage (gss.gsa.gov/schedule).
- 14. PAYMENT ADDRESS: Same as Ordering Address
- 15. WARRANTY PROVISION: Standard Commercial Warranty
- 16. EXPORT PACKING CHARGES: Not Applicable
- 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: Will be accepted above the micro-purchase threshold
- 18. TERMS AND CONDITIONS OF RENTAL: Not Applicable
- 19. TERMS AND CONDITIONS OF INSTALLATION: Not Applicable
- 20. TERMS AND CONDITIONS OF REPAIR PARTS: Not Applicable
- 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES: Not Applicable
- 21. LIST OF SERVICE AND DISTRIBUTION POINTS: Not Applicable
- 22. LIST OF PARTICIPATING DEALERS: Not Applicable
- 23. PREVENTIVE MAINTENANCE: Not Applicable
- 24a. SPECIAL ATTRIBUTES: Not Applicable
- 24b. SECTION 508 COMPLIANCE INFORMATION: Not Applicable
- 25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: 830562729
- 26. CONTRACTOR HAS REGISTERED IN THE SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE.

TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)

1. SCOPE

- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Professional Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

2. PERFORMANCE INCENTIVES I-FSS-60 Performance Incentives (April 2000)

- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

3. ORDER

- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 (Deviation May 2003) Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

4. PERFORMANCE OF SERVICES

- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)

(a) The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of

work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

- (1) Cancel the stop-work order; or
- (2) Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.
- (b) If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-
 - (1) The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
 - (2) The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.
- (c) If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.
- (d) If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

6. INSPECTION OF SERVICES

In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS –COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

7. RESPONSIBILITIES OF THE CONTRACTOR

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data – General, may apply.

8. RESPONSIBILITIES OF THE ORDERING ACTIVITY

Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Professional Services.

9. INDEPENDENT CONTRACTOR

All IT Professional Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

10. ORGANIZATIONAL CONFLICTS OF INTEREST

a. Definitions.

"Contractor" means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

"Contractor and its affiliates" and "Contractor or its affiliates" refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the

Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An "Organizational conflict of interest" exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor's or its affiliates' objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

11. INVOICES

The Contractor, upon completion of the work ordered, shall submit invoices for IT Professional services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

12. PAYMENTS

For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

- (a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.
- (b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—
 - (1) The offeror;
 - (2) Subcontractors; and/or
 - (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

13. RESUMES

Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

14. INCIDENTAL SUPPORT COSTS

Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

15. APPROVAL OF SUBCONTRACTS

The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

16. DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

Pinnakle Technologies has years of experience recruiting for numerous IT requirements and skill sets across the full spectrum of IT including help desk/desktop support, software development, EAI, ERP implementations/development, infrastructure, database development/administration, business analysts, project managers, and executive management (VP, CIO). Sample skills sets include (but are not limited to):

- ERP: Oracle Applications (Manufacturing, Financials, Supply Chain, CRM, eAM), PeopleSoft HCM/HRMS, SAP
- Web Development: J2EE/Java (EJB, Servelts, Hibernate, etc...), Microsoft Visual Studio .Net (C#, ASP.Net, VB.Net, etc...)
- Apps Servers: Weblogic, Websphere, Oracle, Apache
- Database: Oracle, SQL Server, Sybase, DB2
- Datawarehousing/BI: Cognos, Hyperion, Informatica, Business Objects, Oracle BI
- Infrastructure/OS: UNIX (HP/UX, Sun, AIX, Linux), Windows, Cisco, etc...

PINNAKLE TECHNOLOGIES, INC. LABOR CATEGORY DESCRIPTIONS

POSITION TITLE: SENIOR PROGRAM MANAGER

General Experience This position requires a minimum of fifteen years of information technology experience. The Senior Program Manager has a broad range of information technology experience including planning, architecture, systems delivery, computer operations, and IT management. The Senior Program Manager understands the business benefits of the IT projects for which he/she is responsible and views IT as an enabler of the overarching program. The Senior Program Manager is comfortable overseeing multiple programs at the same time. He/she will have Program Managers or Senior Managers responsible for day-to-day project activities. Additional experience includes: communication with client and project Managers, as well as management of multiple projects. The Senior Program Manager is used to addressing unstructured management problems in an efficient and effective manner.

<u>Responsibility:</u> Manages overall program activities and is the senior advisor to client executives. Works through Senior Manager to assume responsibility for overall project delivery. A Senior Program Manager communicates regularly with the Government Contracting Office (CO) and delegated government representatives.

<u>Education:</u> A Bachelor s degree (BS/BA) in Computer Science or Equivalent and at least fifteen years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: PROGRAM MANAGER

General Experience: This position requires a minimum of twelve years of information technology experience. The Program Manager has a broad range of information technology experience including planning, architecture, systems delivery, computer operations, and IT management. The Program Manager understands the business benefits of the IT projects for which he/she is responsible and views IT as an enabler of the overarching program. The Program Manager is comfortable overseeing multiple projects, which are part of a single major program at the same time. He/she will have Senior Managers responsible for day-to-day project activities. Additional experience includes: communication with client and project Managers, as well as management of multiple projects. The Senior Program Manager is used to addressing unstructured management problems in an efficient and effective manner.

<u>Responsibility</u>: Manages overall program activities and is an advisor to client executives. Works through Senior Program Manager and Senior Manager to assume responsibility for overall project delivery. A Program Manager communicates regularly with the Government Contracting Office (CO) and delegated government representatives.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least twelve years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: SENIOR MANAGER

General Experience: This position requires a minimum of eight years of information technology experience. Experience includes: engagement experience in project scope and approach, focus on project delivery and technical integration, ability to drive IT Strategy and planning changes at the executive levels, oversight of key information technology enablers, and management of project resources. A Senior Manager maintains responsibility for managing the project team and daily operations of project development and fostering client comfort and feasibility with designed solution. Other experience includes communication with client and project Managers and management of multiple projects across various industry lines.

<u>Responsibility</u>: Manages overall project activities and is the primary point of contact with client executives. Assumes responsibility for overall project delivery and oversight of key technical enablers on projects and identification of needs for new tools. A Senior Manager assumes regular interaction and communications with the Government Contracting Office (CO) and delegated government representatives. Maintains responsibility for managing technical solutions, delegating appropriate resources, and fostering quality assurance principles across projects and deliverables.

<u>Education</u>: A Bachelor s degree (BS/BA) in Computer Science or Equivalent and at least eight years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: MANAGER

<u>General Experience</u>: This position requires a minimum of six years of information technology experience. Experience includes: extensive management and direction on client engagements, extensive knowledge of and experience with system development and implementation, development of engagement work plans, and deployment of program criterion. A Manager devises or modifies procedures to solve complex problems, provides guidance and experience on technical solution implementation, engages resources and/or serves as a team leader, performs analyses of client issues, interprets implications of design, and guides software design to meet business needs.

<u>Functional Responsibility:</u> Serves in the role of team leader over assigned support areas, often filling the position of project team lead and instructing, directing, and monitoring the work of other IT staff. Assumes responsibility for selecting and using appropriate consulting tools and resources for the engagement. Conducts analysis of work plan completeness, prepares status reports and supports quality control practices. Performs analyses of fundamental client issues, assesses appropriate alternatives, and recommends solutions. Communicates client expectations to project team, and escalates appropriate issues to senior level project staff. Maintains technical knowledge within industry and service line.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least six years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: PROJECT MANAGER

General Experience: This position requires a minimum of six years of information technology experience. The Project Manager has a broad range of information technology experience including planning, architecture, systems delivery, computer operations, and IT management. The Project Manager understands the business benefits of the IT projects for which he/she is responsible and views IT as an enabler of the overarching program. The Project Manager is comfortable overseeing projects, while both driving both their daily operations and their overall place in IT Strategy. He/she will have Senior Managers responsible for day-to-day project activities. Additional experience includes: communication with client and Managers, as well as potentially managing multiple projects. The Project Manager is used to addressing unstructured management problems in an efficient and effective manner.

<u>Responsibility</u>: Manages overall program activities and is an advisor to client executives. Works through Senior Manager and Managers to assume responsibility for overall project delivery. A Project Manager communicates regularly with the Government Contracting Office (CO) and delegated government representatives.

<u>Education</u>: A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least six years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: SENIOR SUBJECT MATTER EXPERT

<u>General Experience</u>: Senior Subject Matter Experts (SSMEs) have seventeen years of progressive experience in supporting large information technology projects related to the individual's subject matter expertise. These personnel are often corporate officers, leaders, and directors with many years of experience, and are nationally and/or internationally renowned experts in either functional domains (e.g., finance, personnel, acquisition, etc.) or technical disciplines (e.g., computer security, network engineering, etc.). They have advanced degrees, and many have a Ph.D. They all have extensive experience as technical leaders and/or senior Project Managers.

<u>Responsibility:</u> Senior Subject Matter Experts (SSMEs) serve as technical experts in areas relevant to a particular project. SSMEs produce and/or review substantive and/or complex technical documentation reflecting detailed knowledge of technical areas as identified in the statement of work. Documentation subjects include, but are not limited to, systems design, system architecture, feasibility studies, and system specifications.

<u>Education:</u> A Bachelor s degree (BS/BA) in Computer Science or Equivalent and at least seventeen years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: SUBJECT MATTER EXPERT

<u>General Experience:</u> Subject Matter Experts (SMEs) have twelve years of progressive experience in supporting large information technology projects related to the individual's subject matter expertise. These senior personnel are renowned experts in either functional domains (e.g., finance, personnel, acquisition, etc.) or technical disciplines (e.g., computer security, network engineering, etc.) with many years of experience. They have advanced degrees, and many have a Ph.D.

Responsibility: Subject Matter Experts serve as technical experts in areas relevant to a particular project. SMEs produce and/or review substantive and/or complex technical documentation reflecting detailed knowledge of technical areas as identified in the statement of work. Documentation subjects include but are not limited to systems design, system architecture, feasibility studies, and system specifications. SMEs report to the SRA Project Manager.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least twelve years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: SENIOR DATA BASE ADMINISTRATOR

<u>General Experience</u>: This position requires six years of relevant work experience. Experience includes: exposure to information systems design, understanding of applications programming, experience in various programming languages, and knowledge of major computer equipment and software packages.

<u>Responsibility:</u> Serves as information technology resource on engagement team. Work includes designing software, coding in various languages, debugging, testing, integrating the final product, and documenting all programming-related activities.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least six years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: SENIOR CONSULTANT

<u>General Experience</u>: This position requires a minimum of four years of work experience with information technology. Experience includes: support of program management and familiarity with client issues, assistance with design issues, analysis of project data, and development of appropriate deliverables. A Senior Consultant and is proficient in the use of vendor tools and guides the project to meet overall program objectives by performing status reports, verifying work plan completeness, and communicating with team members.

<u>Responsibility:</u> Serves as a senior-level analytical correspondent within engagement team. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and often leading specific project task. Applies data modeling, process modeling, and software design techniques. Conducts analysis of appropriate consulting tools to satisfy program requirements, and creates project deliverables. Formulates diagnoses through financial or statistical modeling, assesses appropriate alternatives, and offers conclusions to Project Manager.

<u>Education</u>: A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least four years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: CONSULTANT

<u>General Experience</u>: This position requires a minimum of two years of work experience, with exposure to information technology. Experience includes: proficiency with one or more application architectures and development methodologies, support of program management, exposure to client issues, and development of project deliverables and programming capabilities. A Consultant provides assistance on completing work plan activities, analyzes relevant data and information, and institutes and supports technical solutions. Other experience includes process improvement diagnoses, modeling, documentation and benchmarking activities.

<u>Responsibility:</u> Serves as a key analytical resource on engagement team. Assumes responsibility for conducting relevant research, distilling data, and creating reports. Actively engages consulting tools and methodologies to meet project objectives and complete program management activities. Maintains responsibility for quality assurance practices and fostering completion and accuracy of system documentation.

<u>Education</u>: A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least two years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: SOFTWARE ENGINEER

General Experience: Nine years in systems lifecycle management, structured system development methodologies (preferably Information Engineering), structured analysis, and/or information systems development or a relevant technical discipline. Experience in some of the following or related technical disciplines: data communications, network management, and operational activities of a network; functional requirements analysis; computer security systems; and quality assurance. Progressive experience may include software development, software management, data management, ADP engineering, and enterprise-wide strategic systems planning, business information planning, and business analysis. Experienced with design techniques or process reengineering across all phases, including change management, business analysis management and techniques, cost benefit analysis, activity and data modeling, information systems development methods and practices, workshop facilitation, and training. Skilled in the interface of software with computer hardware systems, computer-aided software engineering (CASE) tools, complex and software system development. Experience in developing and providing technical and end-user training on computer hardware and application software. Demonstrated ability to communicate orally and in writing. Must possess strong organizational skills and strong interpersonal skills to effectively relate to agency and customer needs. Supervisory experience in managing and providing direction to engineers, programmers, and analysts.

<u>Specialized Experience:</u> Experienced in one of the following engineering disciplines: systems engineering, systems integration, software engineering, information engineering telecommunications engineering, network engineering, electrical engineering, and data quality engineering or other relevant engineering disciplines.

Responsibility: Provide design, programming, documentation and implementation of applications which requires knowledge of government information technology systems for effective development and deployment of software modules. Directs and participates in all phases of software development with emphasis on analysis, coding, testing, documentation, and acceptance phases. Responsible for identifying new and emerging technology to support strategic planning initiatives required to meet business needs. Conducts assessments, evaluations, selections, site surveys, requirements analysis and definition, technology prototyping, and cost analysis related to information technology. Designs and prepares technical reports and documentation to record results. Applies process improvement and reengineering methodologies and principles to conduct process modernization projects including process and data modeling, developing modern business methods, identifying best practices, and creating and assessing performance measurements. Gathers information by developing and implementing data collection instruments and conducts surveys, document reviews, and interviews. Provides group facilitation, interviewing, training, and provides additional forms of knowledge transfer. Facilitation support includes cross-functional team building, project scoping work sessions, facilitation using creative dynamics techniques, and conflict resolution techniques. Performs manual or automated modeling of process or data models, data flow diagrams, and simulation models. Develops prototype database systems. Designs transaction-driven modules to satisfy functional requirement in an on-line or internet/intranet environment. Designs test environments for new applications against databases. Creates entity relationships models to support logical and physical database designs. Creates the metadata describing the database design and attribute descriptions. Creates the schema for building the database. Assists in the management of database projects. Assists in the preparation and delivery of presentations on database management systems concepts. Responsible for overall administration and maintenance of the database, identification and resolution of problems encountered by the users of the system, analysis and implementation of enhancements, and operation and maintenance of databases.

<u>Education</u>: A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least nine years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: BUSINESS ANALYST

<u>General Experience</u>: This position requires a completed undergraduate degree in Business Administration, Finance, Marketing, Accounting, Engineering, Economics or MIS. Experience includes: support of program management, process documentation exposure to information technologies, and development of deliverables. A Business Analyst implements consulting tools to satisfy project requirements by performing benchmark analyses, financial, and statistical modeling, and interviewing clients. Other experience includes: identifying strategic synergies within project scope.

Responsibility: Serves as analytical resource on engagement team by helping to formulate and define systems scope and objectives through research and fact-finding combined with a basic understanding of business systems and industry requirements. Assumes responsibility for analyzing and documenting data, conducting extensive research, and integrating technical solutions. Performs financial and data modeling, evaluates current processes, and prepares appropriate documentation for client. Maintains accountability for process deliverables and business presentations to client.

<u>Education</u>: A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least six years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: SYSTEMS ANALYST

General Experience: This position requires the completion of an undergraduate degree in Computer Science, Engineering, Information Systems, or a related discipline. Experience includes: support of program management, exposure to information systems design and implementation, and development of deliverables. A Systems Analyst performs technical and non-technical analyses on project issues, maintains a fundamental understanding of firm and client business practices, performs technical implementations following quality assurance metrics, has programming experience in one or more languages, and is versed in system testing. Other experience includes data warehousing, information systems design and financial modeling.

<u>Responsibility:</u> Serves as information technology resource on engagement team. Analyzes data and systems architecture, creates designs, and implements information systems solutions. Identities client issues and offers end-to-end solutions and approaches. Assists project team in meeting program objectives timely and effectively. Assumes responsibility for process documentation and technical soundness.

<u>Education</u>: A Bachelor s degree (BS/BA) in Computer Science or Equivalent and at least six years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: SYSTEM ENGINEER

<u>General Experience</u>: Seven years of experience in systems, design, development and test. Requires competence in all phases of acquisition.

<u>Responsibility:</u> Guides users in formulating requirements, defines system architecture for less complex systems. Usually very familiar with a specific portion of the system under development. He/she also advises alternative approaches and develops specifications and performs trade-off analysis studies.

<u>Education:</u> A Bachelor s degree (BS/BA) in Computer Science or Equivalent and at least seven years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: SYSTEM ADMINISTRATOR

<u>General Experience</u>: Five to ten years hands-on technical experience with computer systems and data communications.

<u>Responsibility:</u> Provide work direction to lower-level staff. Should have a thorough understanding of capabilities of the client's applicable hardware/software configurations. This includes system backup/recovery, basic software management, security management, and library management, operating computer systems in different operating environments, sizing, performance, tuning, hardware/software trouble shooting and resource allocation.

<u>Education:</u> A Bachelor s degree (BS/BA) in Computer Science or Equivalent and at least ten years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: NETWORK ENGINEER

<u>General Experience</u>: 4-7 years of experience in electronics, data communications or telecommunications positions is preferred with progressive experience designing and/or installing LAN's.

<u>Responsibility:</u> Design, engineer and plan overall site activities, including inside and outside plant specifications, equipment room layouts, and hardware configuration. Oversee all technical phases of systems. Formulate logical designs of system problems and devise procedures for solutions to the problems. Give support to other network support staff. Assist the Project Manager in the determination of labor hours and categories needed to perform site surveys resulting from a network design Task Order. Oversee all technical documentation activities and determine documentation specification methods and technical support manuals.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least four years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: NETWORK ADMINISTRATOR

<u>General Experience</u>: 4 - 8 years of experience with design, installation, operation, maintenance and detailed knowledge of network administration.

<u>Responsibility</u>: Installation and configuration of network hardware/software to meet user and follow established network policy. Establish detailed fault management, configuration control, and performance monitoring. Activation, back-up, deactivation, and restart of network resources/services. Problem isolation and correction; performance monitoring; and configuration control. Certification/recertification actions. Advice on operational impacts of network expansions, additions, upgrades, and reconfiguration in hardware/software suites.

<u>Education</u>: A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least four years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: JUNIOR PROJECT MANAGER

General Experience: This position requires a minimum of four years of information technology experience. The Project Manager has a broad range of information technology experience including planning, architecture, systems delivery, computer operations, and IT management. The Project Manager understands the business benefits of the IT projects for which he/she is responsible and views IT as an enabler of the overarching program. The Project Manager is comfortable overseeing projects, while both driving both their daily operations and their overall place in IT Strategy. He/she will have Senior Managers responsible for day-to-day project activities. Additional experience includes: communication with client and Managers, as well as potentially managing multiple projects. The Project Manager is used to addressing unstructured management problems in an efficient and effective manner.

<u>Responsibility</u>: Jr Project Manager Manages overall program activities and is an advisor to client executives. Works through Senior Manager and Managers to assume responsibility for overall project delivery. A Jr Project Manager communicates regularly with the Government Contracting Office (CO) and delegated government representatives.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least four years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: JUNIOR MANAGER

General Experience: This position requires a minimum of four years of information technology experience. Experience includes: extensive management and direction on client engagements, extensive knowledge of and experience with system development and implementation, development of engagement work plans, and deployment of program criterion. A Manager devises or modifies procedures to solve complex problems, provides guidance and experience on technical solution implementation, engages resources and/or serves as a team leader, performs analyses of client issues, interprets implications of design, and guides software design to meet business needs.

<u>Functional Responsibility:</u> Serves in the role of team leader over assigned support areas, often filling the position of project team lead and instructing, directing, and monitoring the work of other IT staff. Assumes responsibility for selecting and using appropriate consulting tools and resources for the engagement. Conducts analysis of work plan completeness, prepares status reports and supports quality control practices. Performs analyses of fundamental client issues, assesses appropriate alternatives, and recommends solutions. Communicates client expectations to project team, and escalates appropriate issues to senior level project staff. Maintains technical knowledge within industry and service line.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least four years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: JUNIOR SUBJECT MATTER EXTPERT

General Experience: Subject Matter Experts (SMEs) have eight years of progressive experience in supporting large information technology projects related to the individual's subject matter expertise. These personnel are renowned experts in either functional domains (e.g., finance, personnel, acquisition, etc.) or technical disciplines (e.g., computer security, network engineering, etc.) with many years of experience. They have advanced degrees, and many have a Ph.D.

<u>Responsibility:</u> Jr Subject Matter Experts serve as technical experts in areas relevant to a particular project. JR SMEs produce and/or review substantive and/or complex technical documentation reflecting detailed knowledge of technical areas as identified in the statement of work. Documentation subjects include but are not limited to systems design, system architecture, feasibility studies, and system specifications. Jr SMEs report to the Project Manager.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least eight years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: DBA

<u>General Experience</u>: This position requires four years of relevant work experience. Experience includes: exposure to information systems design, understanding of applications programming, experience in various programming languages, and knowledge of major computer equipment and software packages.

<u>Responsibility:</u> Serves as information technology resource on engagement team. Work includes designing software, coding in various languages, debugging, testing, integrating the final product, and documenting all programming-related activities.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least four years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSTION TITLE: SENIOR SYSTEMS ANALYST

General Experience: This position requires the completion of an undergraduate degree in Computer Science, Engineering, Information Systems, or a related discipline. Experience includes: support of program management, exposure to information systems design and implementation, and development of deliverables. A Senior Systems Analyst performs supervision of technical and non-technical analyses on project issues, maintains a fundamental understanding of firm and client business practices, performs technical implementations following quality assurance metrics, has programming experience in one or more languages, and is versed in system testing. Provides direction for hardware/software development. Other experience includes data warehousing, information systems design and financial modeling.

<u>Responsibility:</u> Serves as information technology resource on engagement team. Analyzes data and systems architecture, creates designs, and implements information systems solutions. Identities client issues and offers end-to-end solutions and approaches. Assists project team in meeting program objectives timely and effectively. Assumes responsibility for process documentation and technical soundness. Coordinates system oriented analytical, engineering, business, and management functions. Provides direction for software development task, adherence to design concept, and sets system standards. Sr. SA provides supervision and direction.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least nine years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer

POSITION TITLE: SENIOR SYSTEMS ADMINISTRATOR

<u>General Experience:</u> Ten to twelve years hands-on technical experience with computer systems and data communications.

Responsibility: Provide work direction to lower-level staff. Should have a thorough understanding of capabilities of the client's applicable hardware/software configurations. This includes system backup/recovery, basic software management, security management, and library management, operating computer systems in different operating environments, sizing, performance, tuning, hardware/software trouble shooting and resource allocation. Coordinates and conducts user and system oriented business and management functions. Analyzes data to determine requirements and plans data models.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least nine years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSTION TITLE: JUNIOR SYSTEMS ADMINISTRATOR

<u>General Experience:</u> Three to Five years hands-on technical experience with computer systems and data communications.

<u>Responsibility:</u> Should have a thorough understanding of capabilities of the client's applicable hardware/software configurations. This includes system backup/recovery, basic software management, security management, and library management, operating computer systems in different operating environments, sizing, performance, tuning, hardware/software trouble shooting and resource allocation. Assist users to determine functional requirements.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least three years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: SENIOR NETWORKING ENGINEER

<u>General Experience</u>: 10 years of experience in electronics, data communications or telecommunications positions is preferred with progressive experience designing and/or installing LAN's.

<u>Responsibility:</u> Design, engineer and plan overall site activities, including inside and outside plant specifications, equipment room layouts, and hardware configuration. Oversee all technical phases of systems. Formulate logical designs of system problems and devise procedures for solutions to the problems. Assist the Project Manager in the determination of labor hours and categories needed to perform site surveys resulting from a network design Task Order. Oversee all technical documentation activities and determine documentation specification methods and technical support manuals. Plans and manages project schedules and provides status to internal management. Delivers briefings to client on the status of the project.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least ten years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: JUNIOR NETWORKING ENGINEER

<u>General Experience</u>: 2 years of experience in electronics, data communications or telecommunications positions is preferred with progressive experience designing and/or installing LAN's.

<u>Responsibility:</u> Support all functions of system including design, implementation, and troubleshooting. Formulate logical designs of system problems and devise procedures for solutions to the problems. Give support to upper Network staff. Oversee all technical documentation activities and determine documentation specification methods and technical support manuals. Configures network to user environments. Prepares timeline and outlines steps for preparing network solutions.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least two years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSTION TITLE: SENIOR SOFTWARE ENGINEER

General Experience: Ten plus years in systems lifecycle management, structured system development methodologies (preferably Information Engineering), structured analysis, and/or information systems development or a relevant technical discipline. Experience in some of the following or related technical disciplines: data communications, network management, and operational activities of a network; functional requirements analysis; computer security systems; and quality assurance. Progressive experience may include software development, software management, data management, ADP engineering, and enterprise-wide strategic systems planning, business information planning, and business analysis. Experienced with design techniques or process reengineering across all phases, including change management, business analysis management and techniques, cost benefit analysis, activity and data modeling, information systems development methods and practices, workshop facilitation, and training. Skilled in the interface of software with computer hardware systems, computer-aided software engineering (CASE) tools, complex and software system development. Experience in developing and providing technical and end-user training on computer hardware and application software. Demonstrated ability to communicate orally and in writing. Must possess strong organizational skills and strong interpersonal skills to effectively relate to agency and customer needs. Supervisory experience in managing and providing direction to engineers, programmers, and analysts.

<u>Specialized Experience:</u> Experienced in one of the following engineering disciplines: systems engineering, systems integration, software engineering, information engineering telecommunications engineering, network engineering, electrical engineering, and data quality engineering or other relevant engineering disciplines.

Responsibility: Provide design, programming, documentation and implementation of applications which requires knowledge of government information technology systems for effective development and deployment of software modules. Directs and participates in all phases of software development with emphasis on analysis, coding, testing, documentation, and acceptance phases. Responsible for identifying new and emerging technology to support strategic planning initiatives required to meet business needs. Conducts assessments, evaluations, selections, site surveys, requirements analysis and definition, technology prototyping, and cost analysis related to information technology. Designs and prepares technical reports and documentation to record results. Applies process improvement and reengineering methodologies and principles to conduct process modernization projects including process and data modeling, developing modern business methods, identifying best practices, and creating and assessing performance measurements. Gathers information by developing and implementing data collection instruments and conducts surveys, document reviews, and interviews. Provides group facilitation, interviewing, training, and provides additional forms of knowledge transfer. Facilitation support includes cross-functional team building, project scoping work sessions, facilitation using creative dynamics techniques, and conflict resolution techniques. Performs manual or automated modeling of process or data models, data flow diagrams, and simulation models. Develops prototype database systems. Designs transaction-driven modules to satisfy functional requirement in an on-line or internet/intranet environment. Designs test environments for new applications against databases. Creates entity relationships models to support logical and physical database designs. Creates the metadata describing the database design and attribute descriptions. Creates the schema for building the database. Assists in the management of database projects. Assists in the preparation and delivery of presentations on database management systems concepts. Responsible for overall administration and maintenance of the database, identification and resolution of problems encountered by the users of the system, analysis and implementation of enhancements, and operation and maintenance of databases. Mentor Jr Software engineers.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least ten plus years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: JUNIOR SOFTWARE ENGINEER

General Experience: Five years in systems lifecycle management, structured system development methodologies (preferably Information Engineering), structured analysis, and/or information systems development or a relevant technical discipline. Experience in some of the following or related technical disciplines: data communications, network management, and operational activities of a network; functional requirements analysis; computer security systems; and quality assurance. Progressive experience may include software development, software management, data management, ADP engineering, and enterprise-wide strategic systems planning, business information planning, and business analysis. Experienced with design techniques or process reengineering across all phases, including change management, business analysis management and techniques, cost benefit analysis, activity and data modeling, information systems development methods and practices, workshop facilitation, and training. Skilled in the interface of software with computer hardware systems, computer-aided software engineering (CASE) tools, complex and software system development. Experience in developing and providing technical and end-user training on computer hardware and application software. Demonstrated ability to communicate orally and in writing. Must possess strong organizational skills and strong interpersonal skills to effectively relate to agency and customer needs. Supervisory experience in managing and providing direction to engineers, programmers, and analysts.

<u>Specialized Experience</u>: Experienced in one of the following engineering disciplines: systems engineering, systems integration, software engineering, information engineering telecommunications engineering, network engineering, electrical engineering, and data quality engineering or other relevant engineering disciplines.

Responsibility: Provide design, programming, documentation and implementation of applications which requires knowledge of government information technology systems for effective development and deployment of software modules. Directs and participates in all phases of software development with emphasis on analysis, coding, testing, documentation, and acceptance phases. Responsible for identifying new and emerging technology to support strategic planning initiatives required to meet business needs. Conducts assessments, evaluations, selections, site surveys, requirements analysis and definition, technology prototyping, and cost analysis related to information technology. Designs and prepares technical reports and documentation to record results. Applies process improvement and reengineering methodologies and principles to conduct process modernization projects including process and data modeling, developing modern business methods, identifying best practices, and creating and assessing performance measurements. Gathers information by developing and implementing data collection instruments and conducts surveys, document reviews, and interviews. Provides group facilitation, interviewing, training, and provides additional forms of knowledge transfer. Facilitation support includes cross-functional team building, project scoping work sessions, facilitation using creative dynamics techniques, and conflict resolution techniques. Performs manual or automated modeling of process or data models, data flow diagrams, and simulation models. Develops prototype database systems. Designs transaction-driven modules to satisfy functional requirement in an on-line or internet/intranet environment. Designs test environments for new applications against databases. Creates entity relationships models to support logical and physical database designs. Creates the metadata describing the database design and attribute descriptions. Creates the schema for building the database. Assists in the management of database projects. Assists in the preparation and delivery of presentations on database management systems concepts. Responsible for overall administration and maintenance of the database, identification and resolution of problems encountered by the users of the system, analysis and implementation of enhancements, and operation and maintenance of databases.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least five years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: SENIOR NETWORK ADMINISTRATOR

<u>General Experience:</u> 8 years of experience with design, installation, operation, maintenance and detailed knowledge of network administration.

Responsibility: Installation and configuration of network hardware/software to meet user and follow established network policy. Establish detailed fault management, configuration control, and performance monitoring. Activation, back-up, deactivation, and restart of network resources/services. Problem isolation and correction; performance monitoring; and configuration control. Certification/recertification actions. Advice on operational impacts of network expansions, additions, upgrades, and reconfiguration in hardware/software suites. Responsible for managing and monitoring all activities of Network facilities. Directs testing and analysis of all network and engages in corrective actions.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least eight years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: JUNIOR NETWORK ADMINISTRATOR

<u>General Experience</u>: 2 years of experience with design, installation, operation, maintenance and detailed knowledge of network administration.

<u>Responsibility:</u> Installation and configuration of network hardware/software to meet user and follow established network policy. Establish detailed fault management, configuration control, and performance monitoring. Activation, back-up, deactivation, and restart of network resources/services. Problem isolation and correction; performance monitoring; and configuration control. Certification/recertification actions.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least two years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: SENIOR HELP DESK

<u>General Experience</u>: 8 years of experience with computer support, Assist end-users with software/hardware, servers, network and other components. Conduct troubleshooting and maintenance for end-users.

<u>Education:</u> A Bachelor's degree (BS/BA) in Computer Science or Equivalent and at least eight years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSTION TITLE: HELP DESK

<u>General Experience</u>: 6 years of experience with computer support, Assist end-users with software/hardware, servers, network and other components. Conduct troubleshooting and maintenance for end-users.

<u>Education:</u> A Associate degree or Equivalent and at least 6 years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

POSITION TITLE: JUNIOR HELP DESK

<u>General Experience:</u> 4 years of experience with computer support Assist end-users with software/hardware, servers, network and other components. Conduct troubleshooting and maintenance for end-users.

<u>Education:</u> A High School Diploma in Computer Science or Equivalent and at least 4 years of professional work experience. Pinnakle may substitute between equivalent experience and education in order to provide the quality of service required by customer.

PINNAKLE TECHNOLOGIES, INC. LABOR RATES

Labor Category Title	GSA Rate
Senior Program Manager	\$346.84
Program Manager	\$312.59
Senior Manager	\$231.23
Project Manager	\$184.13
Manager	\$171.28
Senior Subject Matter Expert	\$231.23
Subject Matter Expert	\$209.82
Senior Database Administrator	\$156.88
Senior Consultant	\$145.09
Consultant	\$131.49
Software Engineer	\$125.14
Business Analyst	\$133.30
Systems Analyst	\$119.70
System Engineer	\$145.09
System Administrator	\$140.55
Network Engineer	\$136.02
Network Administrator	\$136.02
Junior Project Manager	\$145.15
Junior Manager	\$166.87
Junior Subject Matter Expert	\$155.02
DBA	\$129.35
Senior Systems Analyst	\$129.35
Senior Systems Administrator	\$152.06

Labor Category Title	GSA Rate
Junior Systems Administrator	\$125.40
Senior Networking Engineer	\$155.02
Junior Networking Engineer	\$119.48
Senior Software Engineer	\$137.25
Junior Software Engineer	\$108.61
Senior Network Administrator	\$147.12
Junior Network Administrator	\$120.46
Senior Help Desk	\$63.19
Help Desk	\$56.28
Junior Help Desk**	\$47.40

SERVICE CONTRACT ACT MATRIX

Contract Labor Category	SCA Equivalent Code – Title	WD Number
Junior Help Desk	14160 – Personal Computer Support	2015-5017
Jumor Help Desk	Technician	

[&]quot;The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide). "

The Wage Determination number above reflects Service Contract Act information for Cook County, Illinois. Please note that this labor category is only applicable to SCA when the position is performing in a part time capacity.